



## Client Assessment Beth Israel Deaconess Medical Center

Lisa Zankman  
Senior Vice President of Human Resources  
Beth Israel Deaconess Medical Center  
Boston, MA  
617-667-2800

O'Grady Peyton has pioneered an approach to international nurse staffing that is unique in the industry. We ensure that all of our nurses obtain the exams, licensure and immigration status they need on the **front end**. Our clients do not have to sponsor recruiting trips overseas or endure long wait times for nurses. In addition, many of our nurses elect to take permanent positions with our client once the contract period is completed

In the following client assessment, Lisa Zankman, Senior Vice President of Human Resources for Beth Israel Deaconess Medical Center, comments on both these aspects of our service.

*"Vacancy rates clearly were a challenge for our facility. In particular, it is difficult to find nurses with a track record of clinical experience."*

*"We elected to use O'Grady Peyton because their approach was intriguing. First, it was very important to us that the nurses they provided already had green cards and all the documents necessary to begin working. We also liked the fact that O'Grady Peyton does not simply drop international nurses onto your lap. They provide key services necessary to help the nurse transition to U.S. practice."*

*"Given our needs, **O'Grady Peyton has been super**. We have been very impressed with their nurses – particularly the OR nurses. One of the firm's strengths is that their nurses are as good as they say they are going to be. They require little orientation when it comes to U.S. methods, and they are hard workers."*

*"In addition, about **70% of O'Grady Peyton nurses have converted to permanent staff**. That is hard to beat. I can't compare their services to other international nurse staffing companies simply because we have been wary of using such firms. "*

*"We would certainly use O'Grady Peyton again and I continue to recommend them to others."*

